SINTEF



Tor Giæver Marketing Director



In short SINTEF Raufoss Manufacturing

SRM is a national Competence center within material technology, manufacturing technology and Lean processes for industry and public sector.

Our tradition and largest customer segment is Norwegian manufacturing industry, but within Lean, innovation, quality and organisational development it is a growing market in public and privat service sector such as universities, hospitals, schools, municipalities, trading and energy companies.

Our ambition is to create sustainable and effective solutions that gives competitive advantages for both manufacturing- and service providing companies in Norway.

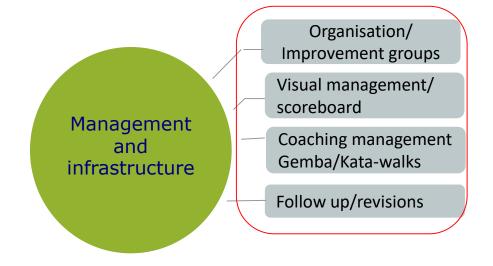






How to make Lean work in practice?



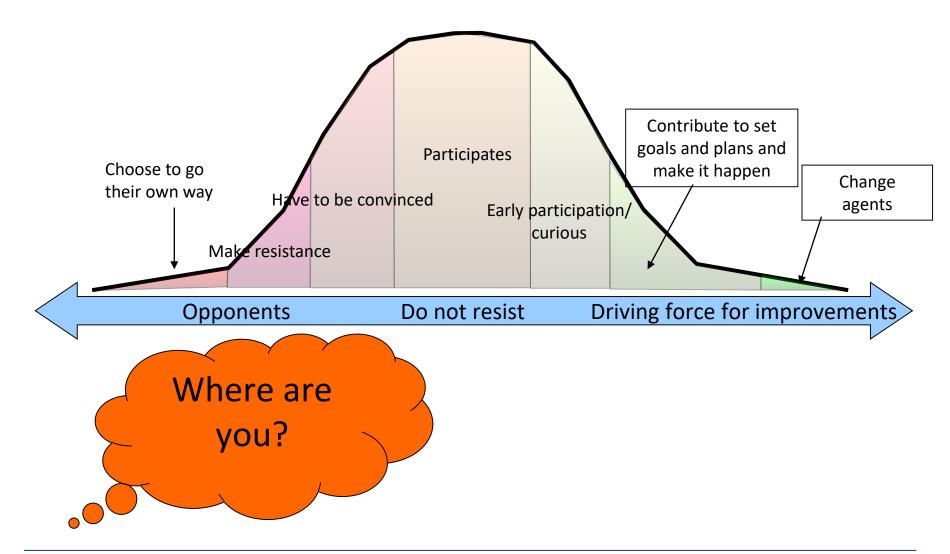


Before you start up with Lean: A lot of information and discussions



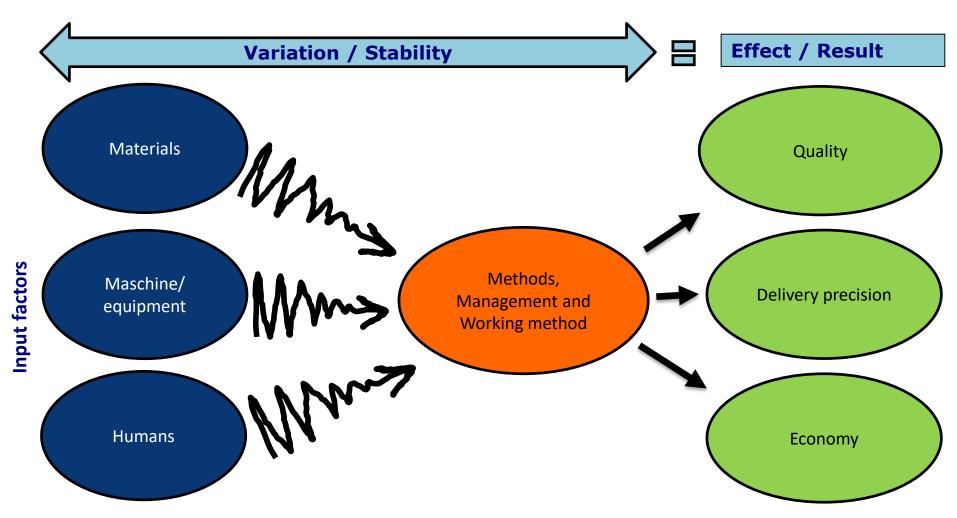
I have no time to loose.....have to work....

Commitment in the start up phase





Factors that affect the results

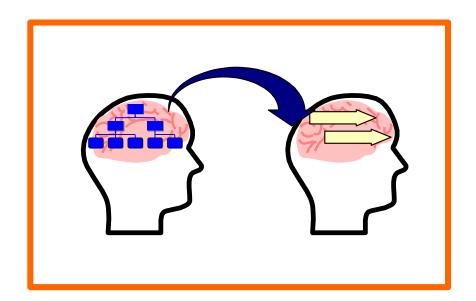


Continious and systematic involving improvement work to stabilize and improve input factors and processes.



Changing to Lean means changing the way of thinking

It starts with the management!





How to make this work in practice?

Focusing on how people work, not only the results

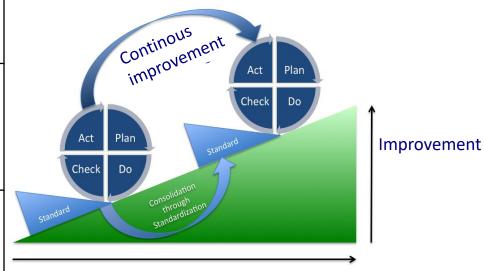
"You talk about setting numerical targets and using them to determine whether something is acceptable or unacceptable, but that's not really what management is all about. That's what you'd call 'monitoring.' True management is about organizing things so that everyone works toward their targets."



~ Taiichi Ohno

PDCA – the improvement wheel Important principle in the overall improvement work

P = Plan	Specify the problem and make a plan for the problem solving.
D = Do	Analyse the root causes. Choose the best solution and make an action plan. fram årsaker til problemet. Implement the solution
C = Check	Evaluate and check that the action solves the problem. Quantify what you achieved. If the solution did not work, the deviations have to be identified. If needed, return to Do.
A = Act (standardize and implement)	Make sure that the problem does not return. Standardize and implement!

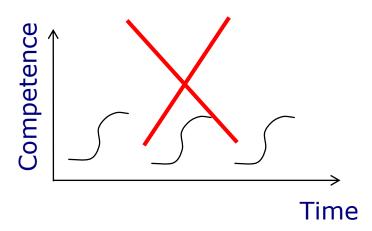


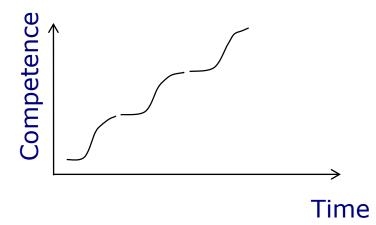
Time

Lean tool, standardized work practice

- You work different, which means that not everybody in all cases works according to "best practice".
- That means loss of effectiveness, quality and economy. A lot of the thinking is "personal" instead of learning from each other.







THERE IS ALWAYS A BETTER METHOD!

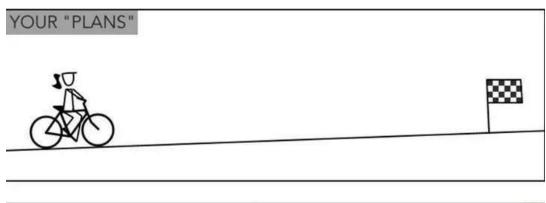


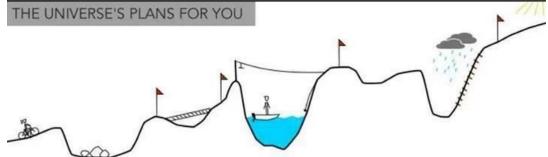
Understand goals and direction

YOUR PLANS

VS.

UNIVERSE'S PLANS



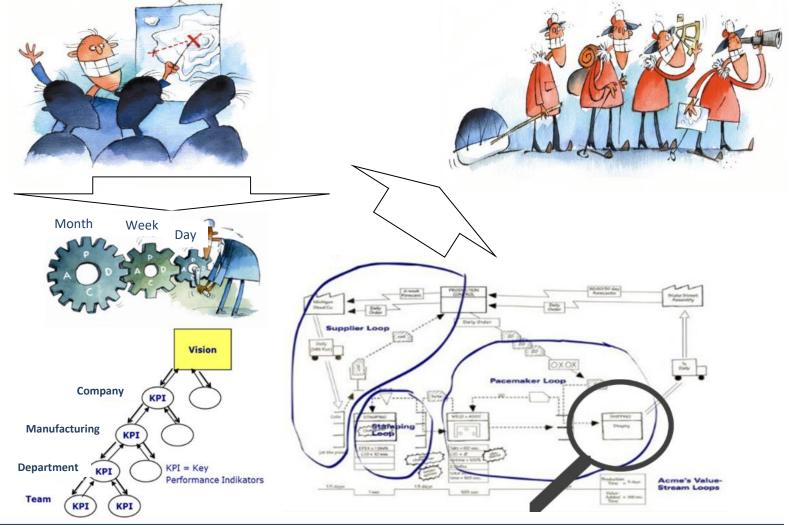




Understanding of goals and direction, Target

breakdown and Value Stream Mapping contribute to this

and secures common focus.

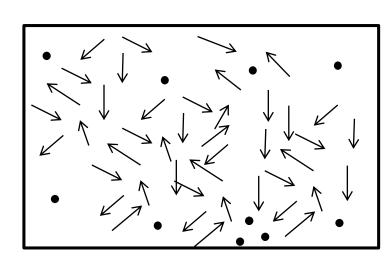




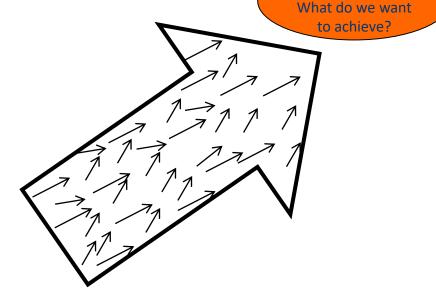
Establish a common concept/manufacturing system

Make sure that the company has a common concept and comply to it.

We can not act like a group of "single person companies".



Common situation



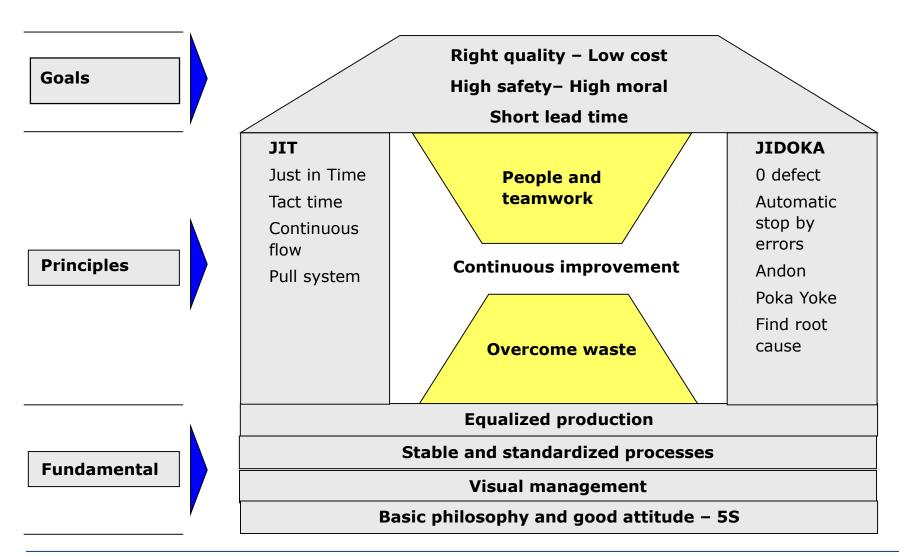
Desirable situation

A system that secure a holistic culture



Long term goals-

An Example of such concept

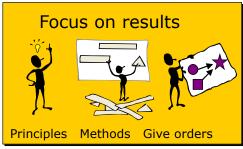


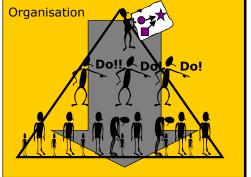


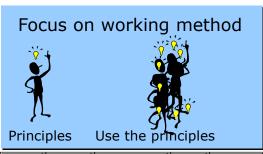
Leadership



or put in another way









Lean leadership

Engage and motivate the employees

Respect for people

Process oriented

Support and recognition

Manage by being a role model

" Walk the talk"

"Live as you learn"

Brake down the goals and make plans

Commitment to standards

Understand long term goals, visions and principles

Support the change process



Example: Rough sketch of an improvement organisation

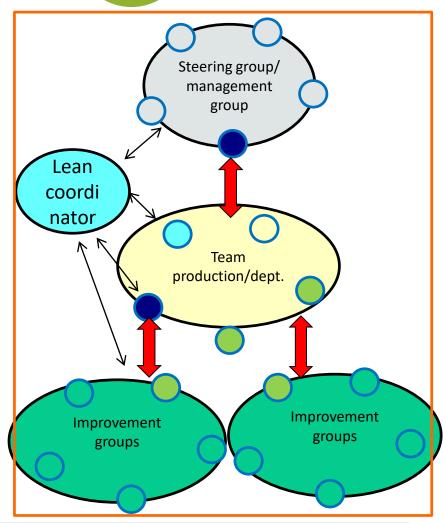
Organisation/
Improvement groups

Visual management/
scoreboard

Coaching management
Gemba/Kata-walks

Follow up/revisions

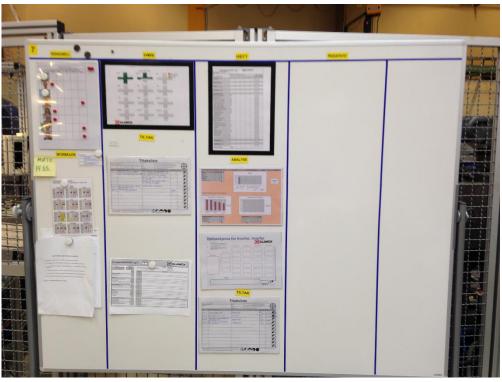
- Steering group / Management group
 - Management / union representatives
 - Commit the plan + follow up progress 1 time per month
 - Follow up KPI's each month
- Team production / department
 - Team leader
 - Group leaders / group members?
 - Support functions like logistics, purchase, maintenance, QA etc.
 - Goals / KPI (inclusive progress in improvement work)
 - 24 h meetings (last 24h / next 24h + last week)
- Improvement groups
 - Group leaders
 - Group members
 - Responcibility for 5S, standardized work, +++
 - Improvement group meetings inclusive action plans





Each group have score board meeting every day





10 minutes with focus on HES, man power, machines and equipment, shortcomings, delays and disturbances.



Simple rules and agenda for the score board meeting

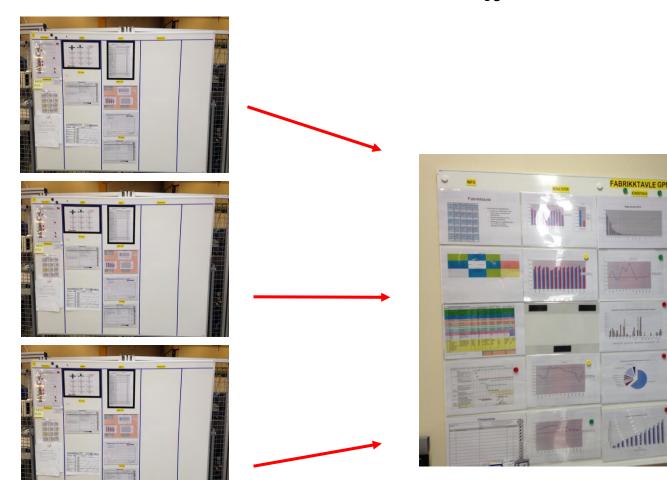
Rules

- The meeting last for 10 minutes
- The meeting starts and end at agreed time
- Everybody should be present on time
- Meetings are held standing
- No phones in the meeting
- No questions or proposals are stupid

Agenda

- ☐ Input from the management
- Status/dialog about goals and results
- Action plans
- Status ongoing activities
- Comments/complaints from stakeholders
- Initiate or start up new improvement proposals
- Input to the management

Score board structure (put in context)









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L. Idamilli

Go and observe

- Go and observe the reality (Gemba)
- Always ask "why"
- Always be a good role model
- Be respectful
- Coach in a view of continuous improvements



President Obama in a Gemba walk

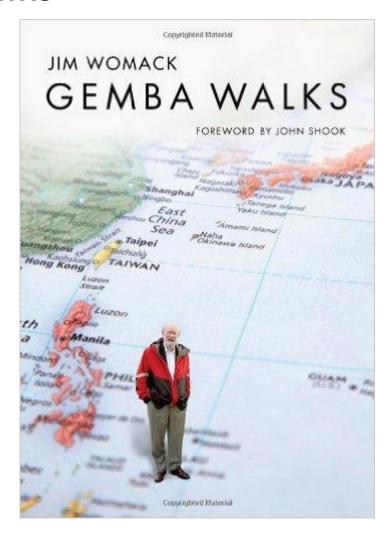
Management is to motivate your employees each day, coach them, manage them, develop them and create enthusiasm to reach the agreed goals – create "Engagement, Responsibility and Consciousness"



GEMBA Walks

"The life of lean is experiments. In short, lean is not a religion but a daily practice of conducting experiments and accumulating knowledge."

James P. Womack



Gemba walks need a standard

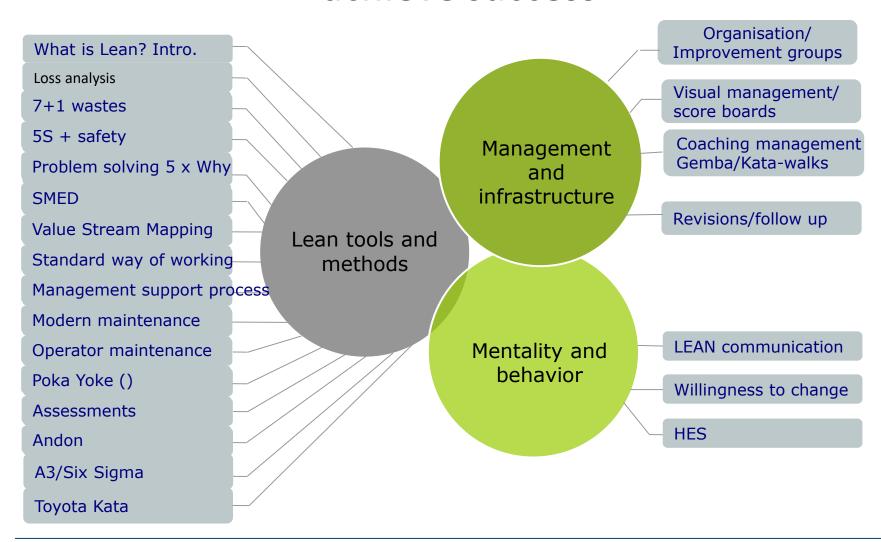
Gemba (where customer value is created)

- Management make GEMBA walks controlled and documented.
- This means:
 - Certain times (check lists to be signed afterwards)
 - → Check list for questiones
 - Follow up decisions that are taken
 - → Revision of Safety, 5S, TPM, Qualiti etc.
 - Update of action lists
- → A standard work practice for GEMBA (Could be a one-point lesson)



Board for Gemba walks

Summary: LEAN is based on 3 basic areas to achieve success





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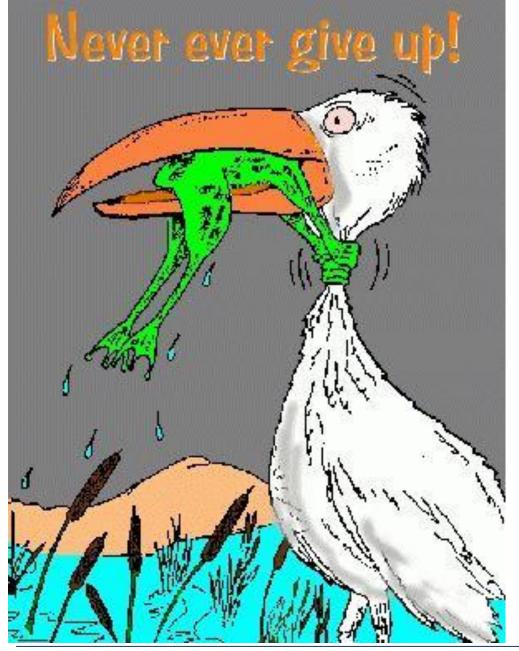
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Thank you very much!

